Contents

MAP

Jul. 6, 2023

Issue 23-26

MAP&DAP 百川盈孚 BAIINFO

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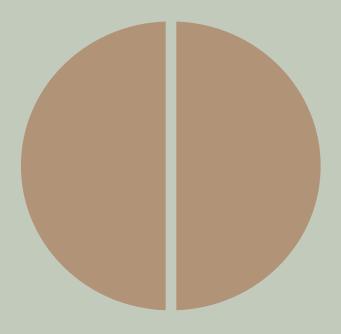
DAP

Market Review Price Supply & Demand

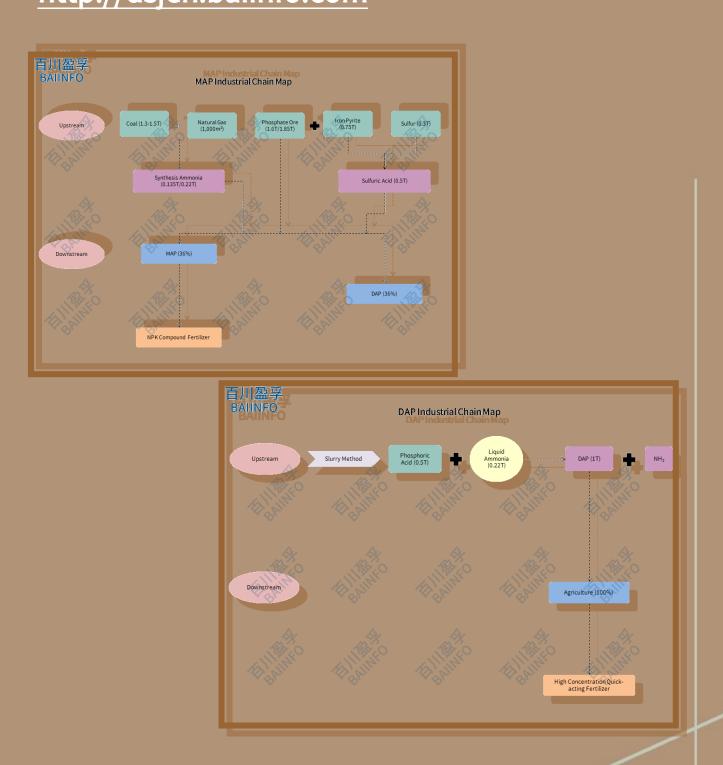
Imp. & Exp. Data

Forecast

Upstream & Downstream Market Sulfur Liquid Ammonia Phosphate Ore



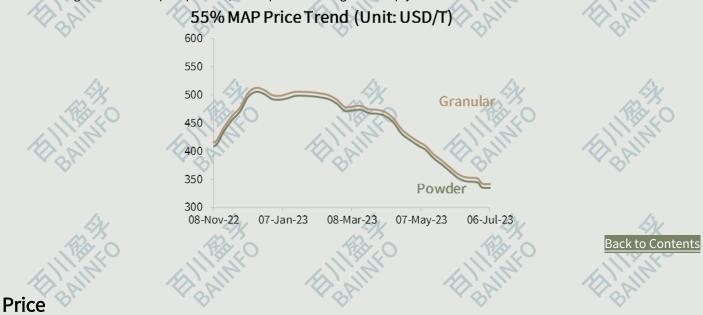
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MAP

Market Review

This week, MAP market registered stable-and-weak scenario. As of Jul. 6, average market price of 55% powder was at USD 335/T, and mainstream price of 55% powder was at USD 333-340/T. Raw material liquid ammonia market fluctuated strongly, sulfur market changed little and phosphate ore market continued falling, providing limited cost support for MAP market. Downstream NPK market consolidated at low-end price level, lending no bullish support to MAP market. With dual bearish effects, MAP plants held low production and many plants mainly focused on destocking. It was reported that granular MAP export situation turned good on the back of the replenishment in South America but the price did not move up significantly. Hence, short-term MAP market would fluctuate amid watching mood. In export: International MAP market climbed up. Currently, Chinese 55% granular was offered at USD 342.5/T FOB, 60% granular was offered at USD 381.5/T FOB, and 63% granular was offered at USD 409/T FOB. MAP price in bulk was at USD 403-510/T FOB and USD 393-404/T FOB in Morocco and the Baltic Sea respectively. According to the latest data from the customs, in Jan.-May 2023, the total import volume of MAP was 1,300.262 tonnes, and the total export volume was 877,779.708 tonnes. On the whole, the import volume increased than before. Owing to relevant export policies, the export volume grew sharply.



Regional Price

In Central China: In Hubei and Henan, mainstream price of 55% powder was at USD 333-347/T, mainstream price of 58% powder was at USD 368-374/T and mainstream price of 60% powder was at USD 395-402/T.

In Southwest China: In Yunnan, Guizhou and Sichuan, mainstream price of 55% powder was at USD 319-347/T, mainstream price of 58% powder was at USD 347-374/T and mainstream price of 60% powder was at USD 374-402/T.

In East China: In Anhui, Shandong and Jiangsu, mainstream price of 55% powder was at USD 350-357/T, mainstream price of 58% powder was at USD 388-395/T and mainstream price of 60% powder was at USD 406-413/T.

In North China: In Hebei, mainstream price of 55% powder was at USD 326-340/T, mainstream price of 58% powder was at USD 347-354/T and mainstream price of 60% powder was at USD 374-381/T.

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In Northwest China: In Shaanxi, mainstream price of 55% powder was at USD 326-340/T, mainstream price of 58% powder was at USD 374-381/T.

Sto.		×0			11/2 AC	111 Page 10	SD/T 1 USD=7.2105 RMB		
Change		29/Jun/23	23	6/Jul/23	ct	Product	Region		
\rightarrow	V.	333	V.	333	owder)	55%MAP(powde			
\rightarrow		340		340	anular)	55%MAP(Granula	North China		
↓4		354		350	owder)	55%MAP(powde	East China		
↓4		361		357	anular)	55%MAP(Granula	East China		
\sim	13	333	I A	333	owder)	55%MAP(powde	Northwest China		
		340		340	anular)	55%MAP(Granula	Northwest China		
\rightarrow		326		326	owder)	Southwest China			
\rightarrow		333		333	anular)	55%MAP(Granula	Southwest China		
↓3		336		333	owder)	55%MAP(powde	Control Chipa		
.↓3		343	4	340	anular) 🏑	55%MAP(Granula	Central China		
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	(1) BU		1 BUIL	1	TBAIL	E All			

Market Price Comparison

Unit: USD/T 1 USD=7.2105 RMB

Region	MAP	06-Jul-23	Average Price (This Week)	29-Jun-23	Average Price (Last Week)	Monthly Change (%)	3-month Change (%)	Year-to-date Change (%)
Sichuan	55% powder	326	326	326	331	-6.00%	-25.40%	-30.88%
V	55% granule	333	333	333	338	-5.88%	-25.00%	-30.43%
Yunnan	55% powder	319	321	322	325	-8.00%	-24.59%	-31.34%
runnan	unnan 58% powder	347	347	347	357	-5.66%	-23.08%	-29.58%
(TBA	55% powder	347	347	347	347	-1.96%	-20.63%	-26.47%
Guizhou	60%	395	395	395	395	-1.72%	-18.57%	-20.83%
	55% powder	333	334	336	336	-4.00%	-23.81%	-30.43%
Hubei	58% powder	368	368	368	368	-3.64%	-20.90%	-25.35%
	60% powder	395	395	395	395	-1.72%	-22.97%	-21.92%
Henan	55% granule	347	348	350	350	-3.85%	-20.63%	-29.58%
- BA	55% powder	354	355	357	357	-3.77%	-20.31%	-29.17%
Jiangsu	55%	350	352	354	354	-4.72%	-24.63%	-28.87%

BAIINFO MA	AP & DAP Wee	ekly					Jul. 6, 2023	/ Issue 23-26
Region	MAP	06-Jul-23	Average Price (This Week)	/ 29-Jun-23	Average Price (Last Week)	Monthly Change (%)	3-month Change (%)	Year-to-date Change (%)
	powder							
Anhui	55% powder	350	352	354	354	-4.72%	-23.48%	-29.86%
Hebei	55% powder	333	333	333	333	-4.00%	-25.00%	-30.43%
Hebei	58% powder	347	347	347	357	-9.09%	-26.47%	-29.58%
Shandong (Delivery Price	55% e) powder	350	352	354	354	-4.72%	-21.09% Bac	-28.87% ck to Content
Market Unit: USD/T	Price 1 USD=7.2105	RMB	<u>I</u> X	L'AK		L'IX		L'IX
Region	03-Jul-23 0	4-Jul-23 05-J	Jul-23 06-Jul-2	23 07-Jul-23		Rem	arks	
Hubei	333	333	33 333	336	55% powder	r, mainstream re freight char	eference price, V ge excluded	AT included,
Hubei	340	340 3	40 340	343	55% granula	r, mainstream re freight char		/AT included,
Hubei	368	368 3	68 368	368	58% powder	r, mainstream re freight char		AT included,
Hubei	395	395 3	95 395	395	60% powder	r, mainstream re freight char		AT included,
Henan	347	347 3	47 347	347	55% powder	r, mainstream re freight char	• •	AT included,
Henan	354	354 3	54 354	354	55% granula	r, mainstream re freight char		/AT included,
Sichuan	326	326 3	26 326	326	55% powder	r, mainstream re freight char	eference price, V ge excluded	AT included,
Sichuan	333	333 3	33 333	333	55% granula	r, mainstream re freight char		/AT included,
Sichuan	347	347 3	47 347	347	58% powder	r, mainstream re freight char		AT included,
Sichuan	374	374 3	74 374	374		r, mainstream re freight char	ge excluded	
Yunnan	322	322	19 319	319		r, mainstream re freight char	ge excluded)'
Yunnan	347	347 3	47 347	347		r, mainstream re freight char	ge excluded	
Yunnan	374	374 3	74 374	374	60% powder	r, mainstream re freight char	eference price, V ge excluded	AT included,
Guizhou	347	347 3	47 347	347	55% powder	r, mainstream re freight char		AT included,
Guizhou	395	395 3	95 395	395	60% powder	r, mainstream re	eference price, V	AT included,

BAIINFO	MAP & DAP V	Veekly		Jul. 6, 2023 / Issue 23-26		
Region	03-Jul-23	04-Jul-23	05-Jul-23	06-Jul-23	07-Jul-23	Remarks
	Ex		ĿŊ.		Ex	freight charge excluded
Anhui	350	350	350	350	350	55% powder, mainstream reference price, VAT included, freight charge excluded
Shandong	350	350	350	350	354	55% powder, delivery price, cash payment, freight charge included
Shandong	381	381	381	381	388	58% powder, delivery price, cash payment, freight charge included
Shandong	402	402	402	402	402	60% powder, delivery price, cash payment, freight charge included
Jiangsu	350	350	350	350	350	55% powder, delivery price, cash payment, freight charge included
Jiangsu	381	381	381	381	381	58% powder, delivery price, cash payment, freight charge included
Hebei	333	333	333	333	333	55% powder, mainstream reference price, VAT included, freight charge excluded
Hebei	347	347	347	347	347	58% powder, mainstream reference price, VAT included, freight charge excluded
Shaanxi	333	333	333	333	333	55% powder, mainstream reference price, VAT included, freight charge excluded
Avg. Price	336 7 7 7 7 7 7 7	336	335 11 2 4	335	337 54	55% powder, weighted price, VAT included, freight charge excluded Back to Contents

International Market Price

Unit: USD/T

Market	03-Jul-23	04-Jul-23	05-Jul-23	06-Jul-23	07-Jul-23	Remarks
Morocco	456.5	456.5	456.5	456.5	456.5	in bulk, USD 403-510/T (FOB), VAT & freight charge
MOTOCCO	450.5	400.0	+30.3	450.5	450.5	excluded
The Baltic	398.5	398.5	398.5	398.5	398.5	in bulk, USD 393-404/T (FOB), VAT & freight charge
Sea	550.5	390.5	390.3	398.5 398.5		excluded
China 55%	342.5	342.5	342.5	342.5	342.5	USD 335-350/T (FOB), VAT & freight charge excluded
China 60%	381.5	381.5	381.5	381.5	381.5	USD 376-387/T (FOB), VAT & freight charge excluded
China 63%	409.0	409.0	409.0	409.0	409.0	USD 403-415/T (FOB), VAT & freight charge excluded
	TRACK O		135 FO		1135 FO	Back to Contents

Supply & Demand

On supply: MAP supply slightly declined. Some plants in North, Northwest and Southwest China curtailed production. Some plants in East China carried on normal production. Some plants in Hubei, Guizhou, Henan, Yunnan, Northwest and North China shut down.

On demand: NPK market consolidated at low-end price level with flat trading performance and fresh trading price was mostly negotiable for one order. Recently, urea and ammonium chloride markets ran firmly, boosting the market sentiment

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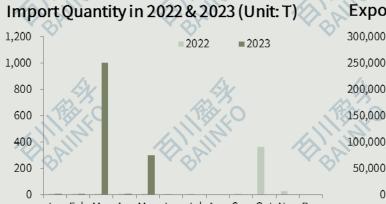
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in NPK market to a certain degree. Currently, many large NPK plants curtailed production, while middle and small plants gradually shut down for turnaround. In addition, individual large NPK plants held middle production for autumn fertilizer replenishment.

Phosphate ore market continued falling with scarce deals. Market price declined secretly in main producing areas. Downstream demand was lukewarm. Major plants made offers unclear amid strong watching mood. Liquid ammonia market fluctuated strongly. Supported by decreasing supply in multiple regions, market price pulled up in the north and Central China. Accordingly, market price ramped up firmly in East China. However, downstream procurement was ordinary. Domestic sulfur market changed little. Owing to firm spot price at ports, many sulfur producers inclined to maintain offers stable. Individual sulfur producers slightly cut offers based on the delivery.

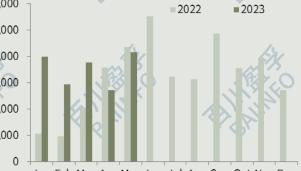
Imp. & Exp. Data

4	X	EN EN	EN	EN
MAP	Imp. Qty. (T)	Imp. Value (USD)	Exp. Qty. (T)	Exp. Value (USD)
Jan	0.001	85	199,790	152,245,514
Feb	0.25	1,643	146,655	102,863,264
Mar	1,000	1,318,464	187,693	122,316,509
Apr	0.3	1,991	135,493	82,616,886
Мау	300	342,865	208,148	113,319,759
Total	1,300	1,665,048	877,780	573,361,932
	1		1422	142 O



Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

Export Quantity in 2022 & 2023 (Unit: T)



Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

MAP Import & Export Data by Countries/Regions in May, 2023

				· · · / · · · ·
Countries/Regions	Imp. Qty. (T)	Imp. Val. (USD)	Exp. Qty. (T)	Exp. Val. (USD)
Myanmar	0	0	800	451,724
North Korea	0	0	22,800	12,516,649
India	0	0	4,022	3,385,809
Indonesia	0	0	2,931	1,539,156
Iran		Per Co	100	129,993
Israel	0	0	384	380,960
Japan	0.13	865	6,560	3,733,189
Jordan	0	0	104	103,008

Malaysia Pakistan	Sec.		1		
Pakistan	-N	0	0	6,079	3,166,466
		0	0	575	517,065
The Philippines	111,24	0	0 //	100	104,000
Saudi Arabia		0	0	592	553,652
South Korea	V.	0	0	177	174,811
Syria		0	0	150	138,900
Thailand	1	0	0	6,694	3,121,285
Turkey		0	0	1,623	1,534,804
The United Arab Emirate	s	0		746	845,849
Yemen		0	0	112	63,696
Vietnam	V Br	0	0	3,003	1,753,481
Taiwan of China		0	0	6,023	3,153,037
Algeria		0	0	504	628,320
Djibouti		0	0	24	21,720
Egypt	120	0		1,104	1,047,987
Ghana		0	0	24	23,470
Kenya	N'A'	0	0	52	55,827
Mozambique		0	0	24	20,880
South Africa		0	0	1,079	983,074
Italy		0	0	336	335,683
Greece	~"X	0	0	76	69,120
Spain		0	0	578	634,554
Poland	N/1/P	0	0	234	247,002
Romania		0	0	300	332,400
Ukraine		0	0	216	219,240
Argentina		0	0	75,000	37,137,250
Brazil	EN.	0	EX O	59,415	29,485,986
Chile		0	0	174	150,873
Costa Rica	×111,24	0	0	223	194,972
Dominica		0	0	120	99,880
Ecuador	~	0	0	312	225,480
Guadeloupe		0	0	24	24,672
Guatemala	134.	0	0	546	483,970
Honduras		0	0	200	145,000
Mexico	11340	0		3,124	2,481,822
Panama		0	0	175	175,000
Canada	Y Br	0	V S V 0	20	31,689
The United States		0	0	18	41,310
Australia		0	0	657	632,436
New Zealand		0	0	14	22,608
Russia	120	300	342,000	0	0
Total		300	342,865	208,148	113,319,759

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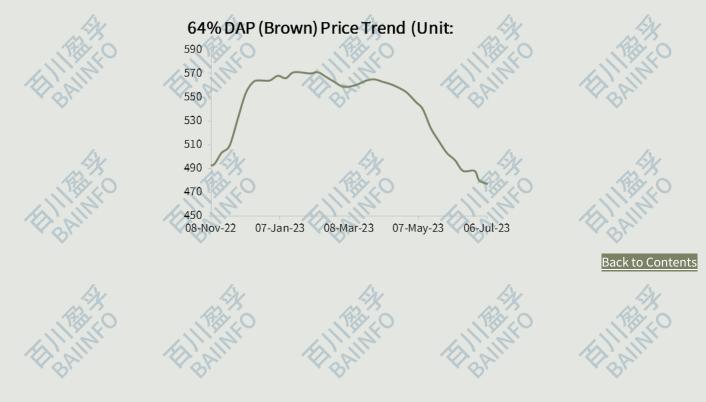
Forecast

Raw material phosphate ore market continues falling, liquid ammonia market fluctuates strongly and sulfur market changes little, so the cost of MAP fluctuates. Downstream NPK market consolidates at low-end price level. Besides, autumn fertilizer market does not start, so market players hold pessimistic attitude towards current market. As a result, MAP market is possible to remain soft amid watching mood next week, with 55% powder price estimated at USD 333-340/T.

Market Review

DAP

This week, DAP market went down under pressure. As of Jul. 6, average market price of 64% DAP was at USD 459/T. Raw material liquid ammonia market fluctuated strongly, sulfur market changed little and phosphate ore market continued falling, so the cost of DAP registered fluctuations. Currently, as autumn fertilizer price was unclear, downstream plants kept watching mood. DAP plants mainly committed to export orders. However, due to low export price, the profit of DAP plants was limited. With few fresh orders, DAP plants suffered heavy inventory pressure. In Hubei, actual trading price of DAP gradually moved towards low-end level for sales. On raw materials, domestic sulfur market changed little. Owing to firm spot price at ports, many sulfur producers inclined to maintain offers stable. Individual sulfur producers slightly cut offers based on the delivery. Liquid ammonia market fluctuated strongly, supported by decreasing supply in multiple regions, market price pulled up in the north and Central China. Accordingly, market price ramped up firmly in East China. However, downstream procurement was ordinary. Phosphate ore market continued falling with scarce deals. Market price declined secretly in main producing areas. Downstream demand was lukewarm. Major plants made offers unclear amid strong watching mood.



Price

> Regional Price

In Hubei, mainstream trading price of 64% DAP was at USD 444-458/T for reference. In East China, price of 57% DAP was at USD 347-374/T, and price of 64% DAP was at USD 485-499/T. In North China, price of 64% DAP was at USD 485-499/T. In Shaanxi, price of 60% DAP was at USD 444/T.

Unit: USD/T 1 USD=7.2105 RMB

	~/X	~/X		~/X
Region	Product (brown)	6/Jul/23	29/Jun/23	Change
North China	64%DAP	499	499	
East China	64%DAP	485	492	↓ 7
Southwest China	64%DAP	465	465	\rightarrow
South China	64%DAP	-	-	\rightarrow
Central China	64%DAP	451	458	↓ 7
Northwest China	64%DAP	485	485	\rightarrow
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Market Price Comparison

Unit: USD/T 1 USD=7.2105 RMB

Region	DAP	06-Jul-23	Average Price	29-Jun-23	Average Price	Monthly	3-month	Year-to-date
Kegion	UAI	00-301-23	(This Week)			Change (%)	Change (%)	Change (%)
Hubei	64%	451	454	458	463	-5.80%	-14.70%	-32.29%
Yunnan	64%	461	461	461	461	-1.48%	-10.01%	-11.10%
Guizhou	64%	461	461	461	466	-4.32%	-12.27%	-5.00%
Shandong	57%	361	361	361	361	0.00%	-21.80%	-40.77%
Hebei	64%	492	492	492	492	-1.39%	-10.80%	-28.28%
Shaanxi	60%	444	444	444	455	-3.21%	-5.88%	-32.06%
Gansu	64%	A85	485	485	491	-4.11%	O-12.50%	-27.84%
- AN	1.12	6.	AL IN	- Kn	1.14.	AL IN	•	KI III
	34.		VBP.		BA	VBP.		Back to Contents

> Market Price

Unit: USD/T 1	USD=7.2105	RMB	Ex		Ex	EX EX	
Region	03-Jul-23	04-Jul-23	05-Jul-23	06-Jul-23	07-Jul-23	Remarks	
	12h		1,4		11.72	64% DAP, trading reference price: USD 460-462/T,	
Yunnan	461	461	461	461	461	calculated based on delivery price to subtract freight	
			? '		V.	charge	
						64% DAP, trading reference price: USD 460-462/T,	
Guizhou	461	461	461	461	461	calculated based on delivery price to subtract freight	
						charge	
Hubei	458	458	451	451	451	64% DAP, mainstream trading price: USD 444-458/T, limited	i
пирег	450	436	451	451	451	new orders	
Shandong	361	361	361	361	361	57% DAP, Ex-tank price: USD 354-368/T	
Hebei	492	492	492	492	492	64% DAP, Ex-tank price: USD 485-499/T	

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Region	03-Jul-23	04-Jul-23	05-Jul-23	06-Jul-23	07-Jul-23	Remarks
Inner	506	506	506	506	506	64% DAP, Ex-tank price: USD 499-513/T
Mongolia	500	500	500	500	500	04% DAF, LX-tallk plice. 030 433-313/1
Shaanxi	485	485	485	485	485	64% DAP, delivery price: USD 472-499/T
Shaanxi	444	444	444	444	444	60% DAP, mainstream price: USD 444/T
Gansu	485	485	485	485	485	64% DAP, delivery price: USD 472-499/T
Xinjiang	-	-	-	-	-	withdrawing from the market, no cargoes
Heilongjiang	15	-	Ā.	-	-	withdrawing from the market, no cargoes
Liaoning	-	-	-	-	-	withdrawing from the market, no cargoes
Avg. Price	461	461	459	459	459	64%, weighted Avg. price
	IL.	- AN	IL.	k	VIL.	ALIN' ALIN'
V B	7		SK		Br	Back to Contents

> International Market Price

Unit: USD/T		EX		EX		EX EX
Market	03-Jul-23	04-Jul-23	05-Jul-23	06-Jul-23	07-Jul-23	Remarks
United States Gulf	434.0	434.0	434.0	434.0	434.0	in bulk, FOB, USD 433-435/T
Tunisia	496.5	496.5	496.5	496.5	496.5	in bulk, FOB, USD 490-503/T
Morocco	456.5	456.5	456.5	456.5	456.5	in bulk, FOB, USD 405-508/T
The Baltic Sea	518.0	518.0	518.0	518.0	518.0	in bulk, high-end, FOB, USD 514-522/T
China	442.5	442.5	442.5	442.5	442.5	in bulk, FOB, USD 440-445/T
Saudi Arabia	452.5	452.5	452.5	452.5	452.5	in bulk, FOB, USD 439-466/T
Mexico	469.0	469.0	469.0	469.0	469.0	in bulk, FOB, USD 463-475/T
Australia	470.5	470.5	470.5	470.5	470.5	in bulk, FOB, USD 452-489/T
Florida	470.0	470.0	470.0	470.0	470.0	in bags, FOB, USD 470/T
Benelux Economic Union	558.0	558.0	558.0	558.0	558.0	in bulk, FOB, USD 554-562/T
India	452.0	452.0	452.0	452.0	452.0	CFR, USD 450-454/T
Pakistan	463.0	463.0	463.0	463.0	463.0	CFR, USD 460-466/T
East Coast of Africa	475.0	475.0	475.0	475.0	475.0	CFR, USD 470-480/T
Thailand	480.0	480.0	480.0	480.0	480.0	CFR, USD 480/T
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> Freight Charge

Unit: USD/T	IN A	EN CONTRACTOR		EN CONTRACT		ENK -
Route	03-Jul-23	04-Jul-23	05-Jul-23	06-Jul-23	07-Jul-23	Remarks
Tampa→Midwest India	43.0	43.0	43.0	43.0	43.0	USD 42-44/T
Morocco→Brazil	18.0	18.0	18.0	18.0	18.0	USD 17-19/T
Tampa→Brazil	21.0	21.0	21.0	21.0	21.0	USD 20-22/T
The Baltic Sea→Brazil	30.5	30.5	30.5	30.5	30.5	USD 25-36/T
The Baltic Sea→India	45.0	45.0	45.0	45.0	45.0	USD 43-47/T
Saudi Arabia (KSA)→Mideast India	16.0	16.0	16.0	16.0	16.0	USD 15-17/T
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Supply & Demand

On supply: DAP supply continued growing. Plants actively committed to export orders and some plants began to replenish resources for autumn fertilizers. Some plants in Yunnan, Hubei and East China shut down for turnaround.

On demand: Currently, farmers were not eager to replenish resources since it was not time for autumn wheat fertilization. However, according to recent market feedback, industrial demand slightly improved, and then delivery of 57% DAP gradually turned smooth. Thus, deals of low-priced resources became more. 64% DAP resources were mainly for export. Nevertheless, due to low export price, downstream plants adopted strong wait-and-see stance.

DAP stocks rose slightly. Owing to sluggish demand, delivery of DAP plants was not smooth.

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Imp. & Exp). Data	LAN LAN	L'AN	L'ANS
DAP	Imp. Qty. (T)	Imp. Value (USD)	Exp. Qty. (T)	Exp. Value (USD)
Jan	0.002	69	275,845	196,753,084
Feb	0.20	3,100	94,314	66,759,945
Mar	200	263,495	263,331	167,623,261
Apr	0.3	2,713	332,531	197,438,408
Мау	X 1	14,191	516,180	275,966,104
Total	202	283,568	1,482,202	904,540,802
21/2	<u>>' /\</u>	(B, N)	11.6.	V/1.6.

Import Quantity in 2022 & 2023 (Unit: T)



Export Quantity in 2022 & 2023 (Unit: T)



> DAP Import & Export Data by Countries/Regions in May, 2023

Countries/Regions	Imp. Qty. (T)	Imp. Val. (USD)	Exp. Qty. (T)	Exp. Val. (USD)
Germany	0.16	11,759	0	0
Belgium	0.90	2,432	0	0
Myanmar			1,021	597,660
North Korea	0	0	3,500	2,148,322
India	0	0	394,399	210,440,025
Indonesia	0	0	549	382,073

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Countries/Regions	Imp. Qty. (T)	Imp. Val. (USD)	Exp. Qty. (T)	Exp. Val. (USD)
Japan	0	0	20,750	11,901,326
Laos	0	0	330	135,586
Malaysia	0	0	25	25,000
The Philippines	0	0	7,429	3,845,019
South Korea	0	0	5,760	3,048,793
Sri Lanka	0	0	8	19,775
Thailand	0	0	32,799	17,420,949
Vietnam	0	0	18,242	9,815,961
South Africa	0	0	98	144,070
Italy	0	0	65	117,228
Spain	0	0	20	23,215
Russia	0	0	25	42,000
Argentina	0	0	25,000	12,470,000
Chile	0	0	5,982	3,140,776
Colombia	00	00	10	19,500
Guatemala	0	0	20	23,814
Canada	0	0	20	30,031
The United States	0	0	60	65,400
Australia	0	0	60	96,337
New Zealand	0	0	9	13,244
Total	CITER 13	14,191	516,180	275,966,104 Back to Con

Forecast

Raw material sulfur market will move upward, liquid ammonia market will fluctuate narrowly and phosphate ore market will consolidate within a narrow range next week, so the cost of DAP will fluctuate within the range. Recently, urea market climbs up, boosting the market sentiment in DAP market. However, as it is not the time for autumn wheat fertilization, coupled with low export price, traders still keep watching mood. In international market, procurement on DAP is limited except India. As a result, DAP market is anticipated to show stable-to-down scenario next week, with price of 64% DAP estimated at USD 451-458/T. Downstream demand, the cost as well as import and export should still be paid attention to.

Upstream & Downstream Market

Sulfur

This week, domestic sulfur market changed limitedly, supported by firm spot market. Many plants stabilized the price, but several ones pulled down the offer slightly based on sale condition. As of Jul. 6, average price for domestic solid sulfur was at RMB 787/T, and that for domestic liquid sulfur ran at RMB 640/T.

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Forecast: For downstream market, DAP enterprises are focus on delivering export orders and increase operation rate slightly. Demand for DAP turns better. Besides, Indonesia continues to purchase, leading to supply tightening in international market. The US dollar warms up, supporting domestic spot market. For supply side, with more arrivals and domestic refineries' resumption, total supply will go up. In next week, at Yangtze port, sulfur (granular) prices are possible to continue to move up to RMB 830-850/T.

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Liquid Ammonia

This week, liquid ammonia market fluctuated strongly, boosted by tightened regional supply. In the north and Middle China, the price soared, driving up the price in East China. However, downstream market performed flat. Supply-demand pattern was still in imbalance, so the price rising would not last for long term. Till Jul. 6, liquid ammonia average price was at RMB 2,651/T, up RMB 80/T W-o-W. In producing areas, the price was around RMB 2,300-2,700/T.

Forecast: Liquid ammonia market fluctuated limitedly. Trading market performed flat. Though regional supply was tightened, cargoes from other places could be replenished rapidly. Thus, total supply was still ample. In next week, some short-term shutdown devices have resumption plan. Downstream operation rate is lower and many plants purchase liquid ammonia based on rigid demand. The contradiction between supply and demand is still existed. Players still hold watching mood. Overall, though local supply can support the market to some extent, the upward momentum of the price is still insufficient. In the off season, bullish factors are restricted. In next week, trading reference price will be around RMB 2,300-2,700/T. Shortly, coal prices and autumn fertilizer market need attention.

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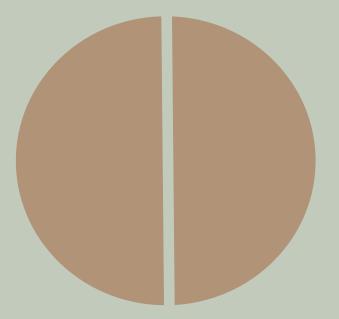
Phosphate Ore

Phosphate ore market kept falling, with fewer trades. Up to Jul. 6, 30% grade phosphate ore market average price was at RMB 898/T, down RMB 15/T compared with Jun. 29. It was heard that in Guizhou, actual trading prices edged down and 30% grade phosphate ore prices were at RMB 800/T. In Hubei, 28% grade phosphate ore prices were at RMB 750-800/T and 30% grade mainstream ones was at RMB 900/T. Besides, in main producing areas, the price dropped secretly and it might continue to go down. Downstream demand remained dim and enterprises' quotation was unclear. Trading market was sluggish.

Forecast: Many producers produce normally, so total supply is stable. Downstream phosphorus fertilizer plants purchase phosphate ore on rigid demand. For foreign market, China's phosphate ore cargoes mainly depend on domestic market, so international prices have little impact to domestic ones. In summary, phosphate ore prices inch down. According to BAIINFO, in next week, 30% grade phosphate ore market average price is expected to be around RMB 850-900/T. Local market still need attention.

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